

**STANDARD MARK SCHEME FOR ‘ADVANCED FOR BUSINESS’ ORAL TEST (JOB INTERVIEW)**

	<b>FLUENCY &amp; PRONUNCIATION</b>	<b>CONTENT &amp; ABILITY TO ANSWER QUESTIONS</b>	<b>VOCABULARY</b>	<b>GRAMMAR</b>
<b>90%+ (High 1st)</b>	Virtually faultless, no mistakes or hesitations. Outstanding pronunciation and variety of intonation patterns.	Content outstanding, fully relevant to context. Questions handled with complete confidence, outstanding answers.	Outstanding range and choice of vocabulary; fully accurate and appropriate use.	Outstanding control of patterns and wide-ranging use of structures. Highly fluent and error-free.
<b>80-89% (Good 1st)</b>	Excellent fluency. Excellent pronunciation with appropriate variety of intonation patterns.	Content excellent, questions handled confidently and appropriately, excellent answers.	Excellent range and choice of vocabulary; extremely accurate and appropriate use.	Excellent control of patterns and wide-ranging use of structures. Extremely fluent and error-free.
<b>70-79% (Low 1st)</b>	Speech very confident, hardly any hesitations; Very good pronunciation with appropriate variety of intonation patterns with almost no errors.	Content very good, questions handled confidently, very good answers.	Very good range and choice of vocabulary; very accurate and appropriate use.	Minor grammatical inaccuracies only; very good control of patterns and wide-ranging use of structures.
<b>60-69% (2,1)</b>	Speech confident; few hesitations; Good pronunciation with few errors; possibly monotonous intonation.	Content relevant, questions handled appropriately, generally good answers to unscripted questions.	Good range and choice of vocabulary; generally accurate and appropriate use.	Few major and minor grammatical inaccuracies; good control of patterns and use of structures.
<b>50-59% (2,2)</b>	Speech may contain some hesitations and pauses. Pronunciation reasonable but errors may lead to occasional misunderstandings.	Content generally detailed, though with some gaps and/or repetitions. Questions handled reasonably, generally able to answer unscripted questions.	Reasonable choice of vocabulary though with some hesitations; errors leading to occasional misunderstandings.	Some grammatical inaccuracies; control of patterns sometimes imperfect, but rarely affecting overall communication.
<b>40-49% (3rd)</b>	Speech often contains hesitations and pauses. Noticeable errors in pronunciation / intonation which impede understanding at times.	Content is less detailed, with noticeable gaps and/or repetitions. Questions handled adequately but wit, limited ability to comprehend or answer some questions posed.	Basic vocabulary, with noticeable hesitations; errors leading to some misunderstandings.	Some grammatical inaccuracies; control of patterns imperfect, sometimes affecting communication.
<b>25-39% (Fail)</b>	Speech very slow and uneven, with frequent halts; lack of coherence. Pronunciation / intonation make it very difficult for audience to understand	Content largely inappropriate. Questions handled very poorly. A lot of irrelevant answers with many gaps and repetitions	Vocabulary simple and limited for the purpose; frequent errors and excessive repetitions, often leading to misunderstandings.	Frequent and major grammatical inaccuracies leading to misunderstanding. Not compensated by any elements of good performance.
<b>0-24% (Lowest fail)</b>	Speech not at level of module. Pronunciation makes it impossible for audience to understand.	Content wholly inappropriate, unsuccessful and/or not at level of module. Unable to handle question session	Vocabulary used not at level of module.	Grammar totally insufficient for level.